

HEADLIGHTS



South Jersey Region AACA

Club Website www.sjraaca.com

April, 2023

51st ANNUAL SWAP MEET & CAR CORRAL

The South Jersey Region AACA Annual Swap Meet and Car Corral was a huge success on Sunday, March 26th. Thirty-eight members started with a great breakfast on Saturday, March 25th at the Woodstown Diner and then headed over to the fairgrounds for set-up. It was so great to have so many come out to help. Set up went great until the rain started but our folks persevered and everything was completed by 1:00 pm despite the rain.



Ed Fuller keeping all the paperwork straight

Ed Fuller, our member in training helped with the office paperwork both Saturday and Sunday, together with Chuck Gibson and Gary Green.



Doretta Scott helping in the Office

Doretta Scott also manned the office both Saturday and Sunday.



Gary Sr. & Gary Jr. and Ian Green took care of moving porta johns on Saturday.

Elaine Faunce is showing everyone our new Club trailer that served as our hub for all our supplies for Saturday's set-up.



Terry Shelton & Miriam Willis spent the night in their motorhome and didn't get much sleep because folks were coming in all night. Sunday, the day of the show, started early for most of our club. Most of the folks were at the fairgrounds by 5:00 am.

I personally worked the Tailgate section with Marge Irwin and Ed Possenti. The tailgaters were coming in steadily from 5 am and slowed down around 8 am.

Miriam also helped counting parking donations along with Marcy Lewis and Bonnie Green all day.

(Continued on Page 4)

SJRAACA OFFICERS

President: Ron W. Scott - 856-629-6085

sjraaca@gmail.com

Vice President: Terry Shelton - 856-769-0231

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Board Member - Bob Bowling - 856-935-6651

Board Member - Larry Irwin - 302-528-1435

Board Member - Edward Fuller - 856-297-4025

Board Member - Donald Symonds - 609-410-4932

Sunshine - Bonnie Green - 856-575-5547

Membership-Eileen Niedzialek-856-691-7403

Swap Meet - Gary Green - 856-575-5547

Website - Linda McFarland - 609-202-3907

Questions?? Feel free to contact any officer or board member and they will be glad to help.

CLUB MEMBERSHIP

- **SJRAACA dues are \$20 per year (due by Jan 1st).**
- **Must be a member of AACA National.**
- Meetings at the **First Baptist Church, 117 S. Main St., Woodstown, NJ at 7 p.m.** the 1st Monday of every month except **4th of July & September then it is the following Monday.** Call any board member for meeting cancellation notices during weather emergency.
- **CLUB WEBSITE: www.SJRAACA.com**
There is always more to see on our Website.

CLUB JACKETS OR SHIRTS??

Shirt & jackets orders placed any time.

The cost is on the members. See Linda

Mens Golf Shirts: S-XL \$22; 2X & 3X \$24

Ladies Golf Shirts: same as above

Spring Jackets: S-XL \$50 2X \$53 & 3X \$53

Winter Jackets S-XL Call for price



4-3 Linda McFarland 4-17 Scott McFarland
4-5 Ron W. Scott 4-12 Alexandria Chin
4-9 Cynthia Sutton 4-20 Mike Orsini
4-10 Tom Peterson

BIRTHDAYS THIS MONTH

SUNSHINE - Bonnie Green reports that she sent a Ed Counsellor and Michelle Hamilton.



PRESIDENT'S CORNER

Ron W. Scott



Greetings from the oval office?

Our March meeting was more than any of us expected. It was the first time we actually ran out of chairs and had people standing in the back. What a great turn out!

By the time you read this, our swap meet will be history, and from what I was told it was close to being, if not, the best we have ever had. Unfortunately, I could help on Saturday, but that bug that is going around decided to visit me Saturday evening and through Sunday. Luckily, the first lady did not get it so she could still worked, LOL.

I will be mentioning this at our April meeting, but to say our club really comes together when needed is putting it mildly. We had more help this year than we ever had which made the swap meet go so much smoother. From me personally and I know from, the board, Chuck, Gary and Ed, we all thank you very much.

Our friendship and food at Vesuvios was very well attended. It was fun sitting in a tent!

I hope to see all of you at our April meeting and hopefully the bug is totally gone by then. Lol!

Till next time, happy trails!

Ron

FROM YOUR EDITOR

Linda McFarland



Hello Everyone and Happy April!

Well our Swap Meet is just a memory now and what a great memory it was. Our members really know how to turn out when needed. We had great help on Saturday for set up day, despite the rain that started around 10:30 am. But you folks really worked. Most everyone was able to leave by 1:00 pm.

And what a great turnout on Sunday. We had a great number of members helping wherever they were needed.

Needless to say, our Swap Meet was a GREAT SUCCESS.

Thank you to everyone!

See you down the road!

Linda



FRIENDSHIP & FOOD NIGHT OUT

6:30 PM

WEDNESDAY, APRIL 26, 2023

**Creekside Inn
197 Harding Hwy.(Rt 40)
Woodstown, NJ 08098**

NOTE this is a Wednesday!

South Jersey Region Events & Activities

APRIL

- 3 7:00 PM CLUB MEETING, First Baptist Church,
117 S. Main Street, Woodstown, NJ
- 5 7:00 PM BOARD OF DIRECTORS MEETING
Hitchners Furniture Store,
583 Salem-Quinton Rd., Salem, NJ
- 8 9:00-Noon SOUTH JERSEY CLASSICS COFFEE
CRUISE, 52 Harding Hwy, Newfield, NJ
- 16 8:00 am—4:00 pm MORGANTOWN SWAP MEET
Classic Auto Mall—Morgantown PA
- 19 5:00-7:30 PM BOBBITT AUTO CRUISE
595 Salem-Quinton Rd., Salem, NJ
- 26 6:30 PM FRIENDSHIP & FOOD NIGHT OUT
Creekside Inn, 197 Harding Hwy (Rt.40)
Woodstown, NJ 08098

MAY

- 1 7:00 PM CLUB MEETING, First Baptist Church,
117 S. Main Street, Woodstown, NJ
- 7 9:00 AM—NJ REGION SHOW & SWAP MEET
Nielsen Dodge, 175 NJ Rt. 10, East Hanover, NJ
- 13 9:00-Noon SOUTH JERSEY CLASSICS COFFEE
CRUISE, 52 Harding Hwy, Newfield, NJ
- 17 5:00-7:30 PM BOBBITT AUTO CRUISE
595 Salem-Quinton Rd., Salem, NJ
- 20 9am-1:00 pm—SALEM COUNTY VO-TECH SHOW
(Rain Date May 21st), 880 Rt. 45, Woodstown NJ
- 25 6:30 PM FRIENDSHIP & FOOD NIGHT OUT
To Be Announced

Meeting Highlights of the South Jersey Region March 6, 2023

The meeting was called to order at 7:03 pm by President Ron Scott. All stood for the flag salute.

Ron asked if there were any guests or new members in the audience and Jim Christos introduced his cousin and wife who were visiting. His cousin owns a 1980 Oldsmobile.

Linda McFarland read the minutes of the last meeting and Chuck Gibson gave the Treasurer report. Both were approved as read and bills were approved for payment.

Sunshine – Bonnie Green reported that she sent a card to Janet Erdner who is doing much better. She also reported that Edna Norris is still in rehab and is also improving. She will get Edna's address so that we can send cards to her.

OLD Business

Friendship & Food last month was at the Hollywood Café & Sports Bar and 22 members attended.

Ron reported on the National Meeting and showed everyone his 50 year pin. He noted that he presented our club check to the AACA Library Endowment fund.

Fran Shore also explained why we designate the Endowment fund for all of our donations. Chuck Gibson added to this explanation.

New Business

Gary Green reported on the Swap Meet and registrations are coming in. He noted that Saturday, March 25th is Set Up day and we will start with Breakfast at 8:30 at the Woodstown Diner. As long as we have plenty of help on Saturday, we should be finished around Noon. He also encouraged everyone to please get there on Sunday Early, around 5 am to help. For those who cannot get there early we need folks to please get there around 11 am or 12 pm to help with cleanup. Vendors start packing up around 1:00 pm and we will need folks to help with trash and cleanup.

Ron spoke about our upcoming tours and Chuck spoke about the AACA Divisional Tour in Denver PA that he is heading up. He explained the day to day excursions and noted that the tour is limited to 100 cars. All cars 25 years old are eligible for this tour.

Ron noted that our cruises for South Jersey Classics and Bobbitts Cruise start in April. Flyers are available on the desk.

Our next Friendship & Food is at Vesuvio's Restaurant in Swedesboro on March 16th. We also asked for suggestions for future Friendship & Food restaurants. Michelle Hamilton suggested Pandora in Williamstown and Doretta will look into this to see if they can host our group. Creekside Inn was also suggested but we would have to change our night to a Wednesday since they have their Trivia night on Thursdays. The Lakehouse in Franklinville was also suggested and Michelle Hamilton will check into this for a possible night out.

Ron noted that the New Jersey Region AACA is having a Show and Swap Meet on May 7th.

He noted that the Morgantown Classic Auto Mall is having a Swap Meet and Car Corral on April 16th from 8 am to 4 pm, Rain or shine. Gary Green also noted that if you plan to be a vendor or reserve a swap meet space for this Morgantown show to make sure you note that you are a SJRAACA member and they will give you a \$5 discount for the cost of the space.

Ron reminded everyone to please leave a tip at the diner.

Motion to adjourn was at 7:37 pm.



(51st Swap Meet Continued)



We had plenty of help from Hok-Wai Chin and several of Gary Green's grandkids taking parking donations at the entrance. Traffic was coming in two rows at a time and we were parking folks everywhere. The buildings were busy and the tailgate was bustling with people trying to find that bargain.



Rich Faunce & Hok-Wai Chin

Car Corral was bustling and several cars were sold. We even made a section for those who came in with their cars on trailers.



Car Corral above and on right.

Folks were parked everywhere. Pictured below is just the one side of the parking area. The other side was completely full.



Jim Sherman directing traffic. Ted Ritter also was directing Traffic, unfortunately I didn't Get a photo of Ted.



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(51st Annual Swap Meet Continued)

Tailgate Section was very full and people were shopping and finding some great bargains.



The Food Vendors were keeping everyone well fed.



This fellow was determined to get his special part home. Regardless of how small his vehicle was.

Cars were parked everywhere and folks were still coming in. The State Police did a great job keeping the traffic flowing both in and out.



Gary Green conferring with Terry Shelton



Continued on Page 6

(51st Annual Swap Meet Continued)



Ron L. Scott, Ed Counsellor & Frank Maurer



Linda McFarland & Doretta Scott



Don Scholes & Mike Lafferty

Pictured to right:
Don Scholes
Bob Bowling
Jim Vertolli
Ken Hinkle
Tom Peterson
Ed Possenti (back row)



Pictured above: Annette & Ron Scott, Larry Irwin, Linda McFarland, Marge Irwin, Frank Maurer



Photos by Bob Thomson & Linda McFarland



Cruise Inn



SOUTH JERSEY REGION AACA

2023 CRUISE NIGHTS

Bobbitt Auto

595 Salem Quinton Rd. Salem, NJ

3rd WEDNESDAYS 5:00-7:30 PM

- April 19th
- May 17th
- June 21st
- July 19th
- August 16th
- September 20th

WEDNESDAY, OCTOBER 18th 5:00-7:30 PM

TOYS FOR TOTS CRUISE

Bring a NEW unwrapped TOY



Hot Dogs & Beverage for all drivers
who bring their antique auto every night
Come on out and enjoy the music by Ed Counsellor
and see old friends.



FOR INFORMATION CONTACT:

Ron W. Scott 856-629-6085
Martin Erdner 856-935-0537

Check out our website: www.sjraaca.com

SOUTH JERSEY CLASSICS

COFFEE CRUISE

52 HARDING HWY, NEWFIELD, NJ 08344



6 AM - 12 PM

2nd Saturday



APRIL 8 * MAY 13 * JUNE 10 * JULY 8 * AUGUST 12 * SEPT 9 * OCT 14



2ND SATURDAY

APRIL—OCTOBER 2023



SJCLASSICS.NET

South Jersey Classics

SJRAACA.COM

South Jersey Region AACA

52 HARDING HWY, NEWFIELD, NJ 08344

SJRAACA CLASSIFIEDS

FOR SALE - 2 3A RACING SEATS \$180 Pair

- Bought 12 years ago
- Seats stored in garage, never used

Contact: Harry 856-217-2686



FOR SALE - 1931 Model A Deluxe Roadster \$21,000

- Runs Well
- Very Good Condition

Contact: Glenn Ravior
856-500-6873



FOR SALE - 1924 Model 'T' 3 Door Touring \$15,000

- Totally Restored in 2019
- Engine Rebuilt
- Good Running Condition
- Garage Kept
- \$15,000

Contact: Harry Tennant
856-547-6066



FOR SALE - 1931 FORD MODEL A COUPE \$12,900

- Nice
- Rust Free
- Black
- Original car from long storage
- \$12,900

Contact: John 856-468-5107



FOR SALE - 1951 FORD CUSTOM 2 DR SEDAN \$12,500

- New Interior
- New Radiator
- \$12,500

Contact: John
856-468-5107



SJRAACA CLASSIFIEDS

FOR SALE - '28-'31 FORD MODEL A PARTS

- Radiators \$100
- Fenders \$100-\$300
- Frames \$500
- Bumpers \$100
- Misc. parts

Contact: John 856-468-5107



FOR SALE - 1948 Jeep parts

New master cylinder \$40

Used carburetor \$30



Parts catalog \$20



Contact: Gary 856-575-5547

FOR SALE - 1924 Model 'T' 3 Door - \$18,500

- Totally Restored
- Mostly Original Body & Engine
- \$18,500

Contact Harry: 856-547-6066

Need Automotive Batteries.

Call Ed Counsellor

For Precision Batteries 856-362-0001





Generations By Fred Trusty 2023 AACA President



According to most car clubs, the old car hobby has been on the decline for several years. The reason, they say, is older members are aging out and younger people aren't interested in cars. The silent generation (1925 – 1945) is now between 78 and 98 years old and the baby boomer generation (1946 – 1964) is now between 59 and 77 years old so it makes sense that we are losing a lot of members over the age of 59. Let's take a look at some of the other generations. The years can vary depending on the source.

Generation Z (1997 – 2012) 11 – 26 years old. Gen Z has a completely different view of the world than other generations. They grew up with cell phones, social media, same sex marriage, global terrorism, and tend to have an entrepreneurial spirit. They freely admit that they are digital device addicts, value financial security, but yet they have very little loyalty toward their employers. They look up to their role models based on career and financial success and tend to have the least disposable income.

Millennials (1981 – 1996) 27 – 42 years old. Millennials grew up with computers, the internet, cell phones, the environmental movement, and are tech dependent. A smartphone is more than an electronic device, it's a part of who they are. Most were starting their careers after the 2008 recession which reduced their earning potential, and they also have more debt due to increased college tuition costs but more of them are college educated compared to other generations. They are also likely to have less disposable income due to the higher debt. They seem to be more idealistic, too. It's not just working for a paycheck; it's working for a purpose or a cause.

Generation X (1965 – 1980) 43 – 58 years old. Gen Xers have been described as independent and try to balance their work and personal lives. Typical Xers have a do-it-yourself attitude, are tech savvy but not tech dependent, and lean toward casual in their style of dress. Oil leaking around the valve cover your 2004 Honda Civic? Watch a YouTube video, order the part online, and do it yourself. Their kids are in high school, college, or working full time. They're starting to think about grandkids and taking care of their aging parents. Some are starting to have some disposable income due to kids moving out and the passing of their parents. "I remember riding in dad's antique car as a kid and you know, I think I can get it running again. Dad would have loved to see me driving it."

By now you're probably thinking, what do generational differences have to do with car clubs? In order to market a product you have to know your market window. Everyone talks about getting younger people involved in the hobby and that's great. Plant the old car seed in a youngster and hopefully when they grow up, they will embrace the hobby. But let's face it, most people under the age of 25 have very little disposable income and very little free time. School, sports, and a part time job take most of their time. So what about the 26 – 45 age group? This demographic is in the middle of their careers and have families, so their money and time are also limited. I'm not saying that no one under 45 likes old cars. All I'm saying is that their lives are so busy they don't have the time. I look back to when I was that age. A man that I knew tried to get me to join AACA. I told him I didn't have time for a club. I have a full-time job, a small business, a farm, and three kids playing soccer. I barely have time to sleep. Fortunately, he was persistent, and I finally joined the KYANA Region a few years later after our son graduated from high school. Our oldest daughter was in high school and driving so we were no longer a taxi service for her. That

left our youngest daughter who was still in middle school but being a taxi for one kid takes a lot less time. It wasn't until she graduated that we began to have some free time.

The point that I'm trying to make is to be mindful of younger people's hectic lives when trying to recruit them. Us baby boomers were once as busy as they are so be patient. When they reach the 45 – 65 age group is when they start to have some disposable income, free time, and start thinking about their youth. That is when they are most likely to join a club.

From AACA Winter 2023 Rummage Box

AACA CALENDAR OF EVENTS

Listed below are some upcoming National tours and meets you may be interested in attending:

2023

- **April 13-15, 2023—Southeastern Spring Nationals, Charlotte, NC, Hornets Nest Regions**
- **April 30-May 3, 2023—Southeastern Divisional Tour, Oak Ridge, Tennessee, E. Tennessee Region**
- **May 18-20, 2023—Eastern Spring Nationals, Gettysburg, PA, Gettysburg Region.**
- **June 25-28, 2023—Eastern Divisional Tour, Hershey, PA, AACA Library**
- **July 6-8, 2023—Central Spring Nationals, Auburn, Indiana, Crossroads of America Region**
- **July 16-22, 2023—Founders Tour, Ontario & Quebec, Ontario Region**
- **July 26-29, 2023—Special Eastern Summer Nationals, Norwich, NY, Rolling Antiquers Region**
- **August 10-12, 2023—Grand Nationals, Bettendorf, Iowa, Mississippi Valley Region**
- **August 16-19, 2023—Vintage Tour (1931 and earlier) Aroostook County, Maine, Maine Region**
- **September 25-29, 2023, Western Divisional Tour (up to 1998), Santa Barbara, Calif.**
- **October 3-6, 2023—Eastern Fall Nationals, Hershey, PA, Hershey Region, CHANGE: Flea Market set-up is Monday; show date is Friday.**
- **October 22-27, 2023—Revival AAA Glidden Tour (Pre-1943), Thomasville, Georgia—VMCCA hosted**



Address Label Here

South Jersey Region AACA
c/o Linda McFarland
224 Hogate Blvd.
Salem, NJ 08079



SOUTH JERSEY REGION ANTIQUE AUTOMOBILE CLUB OF AMERICA



DATES TO REMEMBER

APRIL

- 3 7:00 PM CLUB MEETING, First Baptist Church,
117 S. Main Street, Woodstown, NJ
- 5 7:00 BOARD OF DIRECTORS MEETING
Hitchner's Furniture Store
583 Salem-Quinton Rd., Salem, NJ 08079
- 8 9:00-Noon SOUTH JERSEY CLASSICS COFFEE
CRUISE, 52 Harding Hwy, Newfield, NJ
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Woodstown, NJ 08098

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